



Epilogue Bookstore Volunteer Newsletter

April 2018

Update

In March Epilogue Bookstore took in about \$1,100.00. March's end of the month sales report documented that a total of 600 items were sold. The best selling item was hard back books. A second report provided by the company coordinating Epilogue's square income calculations reported that at the end of the first year of using the square in Epilogue Bookstore, the store showed a total net sale of \$15,644 encompassing a total of 3,963 transactions. The average daily sales amounted to \$59. The store and the volunteers who staff it have offered the library a significant source of steady income to help with the operation of the library. Thank you all for your support! Hopefully you are not tired of the repeated thank yous because the FOSL Board of Directors will continue to offer up its gratitude to you.

Store-Wide Sale in May

Library patrons have been extremely generous with book donations. We are running out of storage space for all the books that have come in. The store has not been able to keep pace with sales so a store-wide sale seems in order. In May **all items not specially marked** will be half off. We will not have a sale cart out in the hall. FOSL members cannot use their discount during the sale. I suspect we will have a very busy month. Melody Hotek will set up the square to accommodate the sale prices. The sale is not only likely to increase the number of items sold in the store and therefore the amount the store collects for the library but will also further FOSL and the library's missions of enhancing literacy in the community by getting more books into the hands of the residents of Warren County.

Changes in the Store

Epilogue Bookstore will no longer carry inspirational books. They did not sell. The space formerly occupied by this genre will now be the home of specially priced book sets.

Volunteer Schedule

Summer is approaching which means "vacation season". It would make scheduling easier if you could give Lori Girard as much notice as possible of your vacation plans if they impact your routine volunteer schedule in Epilogue Bookstore. As a reminder you may email Lori at gehrigsmommy@gmail.com with that information.

Thoughts, Concerns, and Ideas

Please don't hesitate to pass on any suggestions you might have regarding ways to make the bookstore more successful and your experience more enjoyable. You work in the store and see the day-to-day operation; therefore, you have the opportunity to observe problems or complications. Contact Joan Richardson at 540-636-3352 or joankr@centurylink.net to pass on any ideas. You will see this paragraph in every newsletter because your ideas are important to us.

New Volunteers

The store is in need of more volunteers. To help recruit more volunteers your fellow volunteers Marilyn Coffron, Dixie Smelser, Liz Valiulis, and Melody Hotek staffed a table at the Volunteer Fair sponsored by the United Way at the Community Center in Front Royal on April 20th. Thank you Marilyn, Dixie, Liz, and Melody for giving your time to this effort. Attendance by potential volunteers was limited but two volunteers completed volunteer applications and a manager from one of the local banks stated that she would spread the word amongst her employees about volunteering for Epilogue Bookstore.

Please consider that word of mouth is often the best method of volunteer recruitment; if you know anyone who would fit into our volunteer family, invite them to contact Joan Richardson at 540-636-3352 or joankr@centurylink.net if they have questions. New volunteers will find a volunteer application on the library website www.samuelslibrary.net or on FOSL's website www.friendsofsamuelslibrary.net It's safe to say that recruitment should be an ongoing activity! Please forward any ideas you have about recruitment practices to me.

Joan Richardson on behalf of the Board of Directors for the Friends of Samuels Library.